

Orion Health and Koble Group Establish Multi-State Public HIE

Iowa Health Information Network joins the HIE to ensure better healthcare outcomes through cost-effective sharing of healthcare platform and services

Scottsdale, Ariz. and West Des Moines, Iowa —Dec. 13, 2017— The Iowa Health Information Network (IHIN) announced it has signed a Software as a Service agreement with the Koble Group, a Minnesota state-certified Health Information Organization (HIO) operating on a robust platform for sharing data, powered by Orion Health. The addition of IHIN to the Koble Group Amadeus platform is a significant step forward in Koble Group’s efforts to create a multi-state HIE that works to cost-effectively share resources and exchange crucial health information across borders, providing providers with access to more complete patient information. By utilizing shared core services and technology, collaboration among participating states and HIE organizations is greatly improved.

[The Koble Group](#) is a health information technology (HIT) company that specializes in HIE management services and support using Orion Health’s [Amadeus platform](#). By expanding Orion Health’s platform from Minnesota to Iowa, participants from both states can now leverage the highly scalable solution that provides healthcare professionals with real-time cognitive support at the point of care.

IHIN needed an advanced technology solution that was flexible and would scale to capacity in order to connect stakeholders—including payers, public health, Medicaid and behavioral health providers in the Iowa healthcare ecosystem. IHIN chose to partner with The Koble Group because of its use of the established Orion Health big data platform, as well as its HIE-specific focus. Koble currently provides HIE support services in North Dakota as well as several other HIEs across the nation.

“Our philosophy is simple: healthcare doesn’t stop at geographic borders, and neither should health information exchange,” said Koble Group CEO Chad Peterson. “We work tirelessly to provide value to our participants and stakeholders, and need to have a vendor and platform that supports our goals not only for today, but is scalable to support our clients – and our team – for years to come. We value our partnership with Orion Health, and are thankful they share our vision and commitment to our stakeholders.”

“Orion Health’s technology enables HIEs to make sense of the growing complexity of big health data to improve patient care, boost productivity, and lower cost,” said Dale Emerson, CEO, IHIN.

“Together we can ensure more comprehensive care coordination in Iowa, providing hospitals, medical practices, government agencies and insurers with access to accurate, real-time data.”

Orion Health’s integration technology enables clinical information to move seamlessly between different healthcare information systems used by various providers (e.g., specialists, labs), all while maintaining the privacy, security, and accuracy of the information exchanged. Its robust functionality allows HIEs to future-proof their investment by scaling with them as they grow, offering a wide range of interoperability, population health management, and precision medicine tools, all on one open platform.

“The Orion Health Amadeus precision medicine platform and the Koble Group services are a winning combination that will best serve the citizens of Iowa and other states that choose to join the Koble HIE,” said Terry Macaleer, president of Orion Health U.S. “They get the benefits of a proven platform, cloud deployment and predictable costs that are spread across several states. As patients



move from state to state, physicians can access more complete patient information, one of their most critical needs to ensure quality outcomes.”

About Orion Health

[Orion Health](#) is a global healthcare technology company delivering interoperability, population health and precision medicine solutions. Thousands of clinicians use Orion Health software to deliver care for more than 110 million patients in more than 25 countries. The company employs over 1,200 people globally and is committed to continual innovation. For more information, visit orionhealth.com.

About IHIN

[The Iowa Health Information Network \(IHIN\)](#) is the official statewide health information exchange (HIE) in the state of Iowa. Designed to support improvements in the Healthcare Delivery System in Iowa and to meet Triple Aim goals, IHIN’s operating principles align with National Standards and a strong commitment to HIPAA, and protecting patient privacy, and security. IHIN’s primary goals are to improve care, increase security, promote cost savings, streamline treatment, and reduce medical errors through the secure exchange of electronic health information. They are committed to providing exceptional customer/client services and operate an accountable and transparent organization.

About The Koble Group

The Koble Group is a Health Information Technology (HIT) company, dedicated to advancing interoperability and helping healthcare providers across the U.S. achieve maximum benefit of their HIT investments. They believe by creating a patient-centered health care model, they can enable a transformation to higher quality outcomes and more cost efficient patient-focused health care.

Orion Health Media Contact:

Marcia Rhodes

Amendola Communications

mrhodes@acmarketingpr.com

480-664-8412 x 15

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